

PREMIERTEC

LEASE 100

The cost of implementation, both in time and money, is a major factor for businesses when considering installing or upgrading business critical software. This is a concern raised against Oracle Lease Management, the leading Lease Management software - with its extensive functionality, integration and resulting business processes, the implementation cycle can be lengthy.

CAPPED DEVELOPMENT CYCLE

In response to these concerns, and to give businesses the peace of mind and security of a capped development cycle, Premiertec has developed the Lease 100 implementation package, which provides businesses using Oracle Financials 11.5.10 with a fixed price and fixed time implementation of Oracle Lease Management.

Lease 100 enables medium sized companies to provide equipment leasing to their own customers by using the functionality of the Oracle Lease Management module integrated with their existing Oracle Financials system. All this delivered as a fixed time and fixed cost implementation.

Premiertec's Lease 100 solution delivers the full potential of the Oracle Lease Management module and uses it to effectively manage the creation, maintenance and termination of your contract portfolio. The functionality includes the following:

> **solution design**

> **application configuration**

> **application development**

> **reporting**

> **support**

> **education & training**

> **project management**

> **offshore management**

- Contracts can be authored to integrate with your equipment shipping processes from Order Management. Both Sales Type and Operating Lease Contracts can be handled as standard.
- Integrated Billing functionality ensures your Customers are billed on the same basis as that performed from Order Management
- Standard Integration with the Financials modules ensures that the standard Billing functionality through Oracle Accounts Receivable and Asset Management as well as full integration with the Oracle General Ledger to handle your Lease Contract accounting
- Incorporation of standard functionality to handle Contract Terminations and the creation and maintenance of Investor Agreements.
- Use of the Lease Center ensures that Customer enquiries can be handled swiftly and efficiently

FIXED PRICE & FIXED COST SOLUTION

Lease 100 has been designed to provide a fixed leasing solution for a fixed cost within a fixed timescale. Each of the phases of the implementation has been designed to offer flexibility and yet ensure an on time delivery of the completed system.

The flexibility is built in so that specific business requirements can be incorporated into the solution as necessary.

Notwithstanding, the focus of a Lease 100 implementation is always to maximise the functionality offered by the Oracle Lease Management module at a fraction of the cost and time, so that your business is able to enjoy the benefits without a long and costly implementation.

WHY LEASE 100?

Premiertec takes an uncompromising approach to implementing the Lease 100 solution ensuring that the implementation delivers all the expected benefits demanded by a modern business in managing their Lease Contract portfolio.

Our approach is to deliver the maximum benefit from the implementation by tailoring the solution to exactly meet your business requirements without burdening your business with unwanted and often unnecessary overheads.

Our aim is to recommend 'best practice' approaches to managing your business processes, using the extensive functionality offered by the Oracle E-Business Suite. We do this by drawing on our extensive implementation, business process and industry specific knowledge gathered from numerous successful previous implementations.

Once a tailored solution has been defined for your business, our implementation methodology focuses on demonstrating this solution to your business. This is done through a series of workshops which focus on outlining the benefits that the solution offers. Where necessary, it also provides the opportunity to refine it to expand on certain areas of functionality or to meet additional requirements.

To ensure that the transition to the new system is as smooth as possible and that there is minimal impact on your business, Premiertec can provide customised training so your employees are fully prepared to use the new Lease 100 system and up to speed with any new processes it involves.

The successful implementation of any business system is very much about partnership and not merely a prescriptive offering. As a result, Premiertec have included within the Lease 100 approach, specific elements which involve joint input into the process.

- > *solution design*
- > *application configuration*
- > *application development*
- > *reporting*
- > *support*
- > *education & training*
- > *project management*
- > *offshore management*

Business users are encouraged to contribute at each phase of the implementation from the kick-off and solution design phases, through the user testing phases and into the 'go-live' and support phases post implementation.

Premiertec believes that this input from your business users is fundamental to their developing a complete understanding and full ownership of the Lease 100 solution.

DEVELOPMENT PROCESS

